

# *Ocean Rate Bulletin*



## Frozen Beef Primals:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for December 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 165.6 \ 1,642.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin         | 33%                 | 27%                 | 12 Days             | \$217                | \$11               |           |            |            |                |            |                  |             | \$4,104              |
| Evergreen      | 24%                 | 22%                 | 15 Days             | \$2,600 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$2,820              |
| Hyundai        | 23%                 | 15%                 | 12 Days             | \$2,350 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$2,350              |
| APL            | 5%                  | 17%                 | 12 Days             | \$151                |                    |           |            |            |                |            |                  | 21 KT       | \$3,161              |
| NYK Line       | 5%                  | 1%                  | 13 Days             | \$146                |                    |           |            |            |                |            |                  | 16 KT       | \$2,619              |
| K Line         | 3%                  | 3%                  | 16 Days             | \$128                |                    |           |            |            |                |            |                  |             | \$2,550              |
| Mitsui OSK     | 2%                  | 2%                  | 12 Days             | \$2,800 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$2,800              |
| Yang Ming      | 2%                  | 0%                  | 16 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 1%                  | 4%                  | 17 Days             | \$126                |                    |           |            |            |                |            |                  |             | \$2,510              |
| COSCO          | 1%                  | 2%                  | 18 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| CACG           | 1%                  | 0%                  | 10 Days             | \$169                |                    |           |            |            |                |            |                  |             | \$3,042              |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,142

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 75.8 \ 549.6

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i>  |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|-----------------------|
| Hanjin         | 37%                 | 37%                 | 22 Days             | \$136                | \$11               |           |            | \$34       |                |            |                  | 24 KT       | \$4,344               |
| Hyundai        | 24%                 | 14%                 | 14 Days             | \$258                | \$11               |           |            |            |                |            |                  | 18 KT       | \$4,842 <sup>17</sup> |
| COSCO          | 22%                 | 12%                 | 16 Days             |                      |                    |           |            |            |                |            |                  |             |                       |
| NYK Line       | 5%                  | 9%                  | 15 Days             | \$182                | \$11               |           |            |            |                |            |                  | 18 KT       | \$3,474               |
| Yang Ming      | 4%                  | 3%                  | 16 Days             |                      |                    |           |            |            |                |            |                  |             |                       |
| Evergreen      | 3%                  | 8%                  | 16 Days             | \$2,600 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$2,820               |
| OOCL           | 3%                  | 4%                  | 15 Days             | \$116                | \$11               |           |            | \$34       |                |            |                  | 24 KT       | \$3,864               |
| APL            | 1%                  | 2%                  | 14 Days             | \$157                | \$11               |           |            |            |                |            |                  | 21 KT       | \$3,528               |
| Cho Yang       | 1%                  | 1%                  | 13 Days             | \$3,880 <sup>1</sup> | \$20 <sup>1</sup>  |           |            |            |                |            |                  |             | \$3,900               |

<sup>1</sup> Rate is per container

<sup>17</sup> Rate is based on YY movement not SY.

**Average Container Rate** \$4,346

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 2.0 \ 57.8

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>Surcharges:</i> |           |            |            |                |            |                  | <i>Size</i> | <i>ContainerRate</i>  |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|-----------------------|
|                |                     |                     |                     |                      | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> |             |                       |
| K Line         | 50%                 | 21%                 | 19 Days             | \$253                | \$11               |           |            |            |                |            |                  |             | \$4,752               |
| COSCO          | 50%                 | 19%                 | 16 Days             |                      |                    |           |            |            |                |            |                  |             |                       |
| Hyundai        | 0%                  | 43%                 |                     | \$258                | \$11               |           |            |            |                |            |                  |             | \$4,842 <sup>17</sup> |
| Hanjin         | 0%                  | 7%                  | 15 Days             | \$278                | \$11               |           |            |            |                |            |                  |             | \$5,702               |
| Evergreen      | 0%                  | 5%                  |                     | \$4,350 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$4,570               |

<sup>1</sup> Rate is per container

<sup>17</sup> Rate is based on YY movement not SY.

**Average Container Rate** \$4,752

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 4.0 \ 71.0

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai        | 75%                 | 59%                 | 25 Days             | \$258                | \$11               |           |            |            |                |            |                  |             | \$4,842              |
| OOCL           | 25%                 | 4%                  | 30 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Maersk-SeaLand | 0%                  | 14%                 | 24 Days             | \$3,780 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,950              |
| Hanjin         | 0%                  | 11%                 | 24 Days             | \$274                | \$11               |           |            |            |                |            |                  | 18 KT       | \$5,130              |
| Mitsui OSK     | 0%                  | 6%                  | 25 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Evergreen      | 0%                  | 3%                  | 31 Days             | \$2,800 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,020              |
| NYK Line       | 0%                  | 3%                  | 26 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,842

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 50.4 \ 471.6

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| K Line         | 34%                 | 29%                 | 13 Days             | \$108                |                    |           |            |            |                |            |                  | 21 KT       | \$2,268              |
| Hanjin         | 16%                 | 16%                 | 12 Days             | \$255                | \$11               |           | 8%         |            |                |            |                  |             | \$5,063              |
| Hyundai        | 15%                 | 9%                  | 13 Days             | \$259                | \$11               |           | 6%         |            |                |            |                  |             | \$5,140              |
| Yang Ming      | 14%                 | 12%                 | 14 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 11%                 | 13%                 | 16 Days             | \$108                |                    |           |            |            |                |            |                  | 21 KT       | \$2,268              |
| Evergreen      | 4%                  | 4%                  | 18 Days             | \$2,600 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$2,820              |
| NYK Line       | 2%                  | 7%                  | 16 Days             | \$128                |                    |           |            |            |                |            |                  | 21 KT       | \$2,688              |
| APL            | 2%                  | 3%                  | 12 Days             | \$133                |                    |           |            |            |                |            |                  | 21 KT       | \$2,793              |
| Maersk-SeaLand | 2%                  | 1%                  | 13 Days             | \$2,690 <sup>1</sup> | \$220 <sup>1</sup> |           | 6%         |            |                |            |                  |             |                      |
| COSCO          | 0%                  | 3%                  | 19 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,360

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 1.6 \ 9.8

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| P&O Nedlloyd   | 36%                 | 16%                 | 21 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| COSCO          | 32%                 | 35%                 |                     |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 32%                 | 6%                  | 17 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Yang Ming      | 0%                  | 12%                 | 19 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Maersk-SeaLand | 0%                  | 10%                 | 18 Days             | \$3,730 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$3,950              |
| NYK Line       | 0%                  | 10%                 | 16 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Hapag-Lloyd    | 0%                  | 10%                 | 20 Days             |                      |                    |           |            |            |                |            |                  |             |                      |

<sup>1</sup> Rate is per container

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 3.1 \ 16.9

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>        | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i>  |
|----------------|---------------------|---------------------|---------------------|----------------------|-------------------|-----------|------------|------------|----------------|------------|------------------|-------------|-----------------------|
| COSCO          | 68%                 | 32%                 | 24 Days             |                      |                   |           |            |            |                |            |                  |             |                       |
| APL            | 32%                 | 34%                 | 21 Days             | \$272                | \$11              |           | 8%         | \$34       |                |            |                  |             | \$6,098               |
| Yang Ming      | 0%                  | 19%                 | 19 Days             |                      |                   |           |            |            |                |            |                  |             |                       |
| Hanjin         | 0%                  | 7%                  | 18 Days             |                      |                   |           |            |            |                |            |                  |             |                       |
| Cho Yang       | 0%                  | 6%                  | 15 Days             | \$3,565 <sup>1</sup> | \$20 <sup>1</sup> |           | 8%         |            |                |            |                  |             | \$3,870               |
| OOCL           | 0%                  | 6%                  | 21 Days             |                      |                   |           |            |            |                |            |                  |             |                       |
| Hyundai        | 0%                  | 5%                  | 21 Days             | \$260                | \$11              |           | 8%         |            |                |            |                  | 20 KT       | \$5,836 <sup>17</sup> |

<sup>1</sup> Rate is per container

<sup>17</sup> Rate is based on YY movement not SY.

*Average Container Rate* \$6,098

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: September 2000

Month\Year: 692.6 \ 6,777.5

*Surcharges:*

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i>    | <i>BAF</i>         | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL            | 15%                 | 15%                 | 11 Days             | \$164                |                    |           |            |            |                |            |                  | 20 KT       | \$3,280              |
| Mitsui OSK     | 15%                 | 11%                 | 11 Days             | \$2,900 <sup>1</sup> |                    |           |            |            |                |            |                  |             | \$2,900              |
| Hyundai        | 14%                 | 17%                 | 11 Days             | \$193                | \$11               |           | 50%        |            |                |            |                  | 18 KT       | \$5,409              |
| K Line         | 11%                 | 15%                 | 10 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| Evergreen      | 10%                 | 9%                  | 10 Days             | \$2,300 <sup>1</sup> | \$220 <sup>1</sup> |           |            |            |                |            |                  |             | \$2,520              |
| Hanjin         | 9%                  | 14%                 | 9 Days              | \$194                | \$11               |           | 50%        |            |                |            |                  | 18 KT       | \$5,436              |
| Maersk-SeaLand | 9%                  | 2%                  | 10 Days             | \$2,050 <sup>1</sup> | \$220 <sup>1</sup> |           | 50%        |            |                |            |                  |             | \$3,295              |
| NYK Line       | 5%                  | 4%                  | 13 Days             | \$136                |                    |           |            |            |                |            |                  | 20 KT       | \$2,720              |
| COSCO          | 4%                  | 7%                  | 7 Days              |                      |                    |           |            |            |                |            |                  |             |                      |
| Yang Ming      | 4%                  | 3%                  | 10 Days             |                      |                    |           |            |            |                |            |                  |             |                      |
| OOCL           | 4%                  | 3%                  | 11 Days             | \$139                |                    |           |            |            |                |            |                  | 20 KT       | \$2,780              |

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,666